# Ethics for an Outsourced Government

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## Acknowledgment

(my own conflict of interest?)

Contract with the

Administrative Conference of the United States

(ACUS)

## Methodology

#### 90+ interviews with:

- Executive Branch officials:
  - » Ethics
  - » Procurement
- Government Investigators
  - » IGs
  - » GAO
- Contractors & their trade associations
  - » Professional Services Council (PSC)
  - » Defense Industry Initiative (DII)
- NGOs
- » good government groups
- » unions
- Hill staffers
- False Claims Act lawyers

# An Illustration of the Problem

### **Dan Jester**

- Advised Treasury on AIG bailout
- Owned Goldman Sachs stock
- Handled AIG bailout in a way that benefited
   Goldman Sachs -- and himself

### Criminal Conflict of Interest Statute

18 U.S.C. § 208(a) (excerpt)

```
officer or employee

of the executive branch . . .

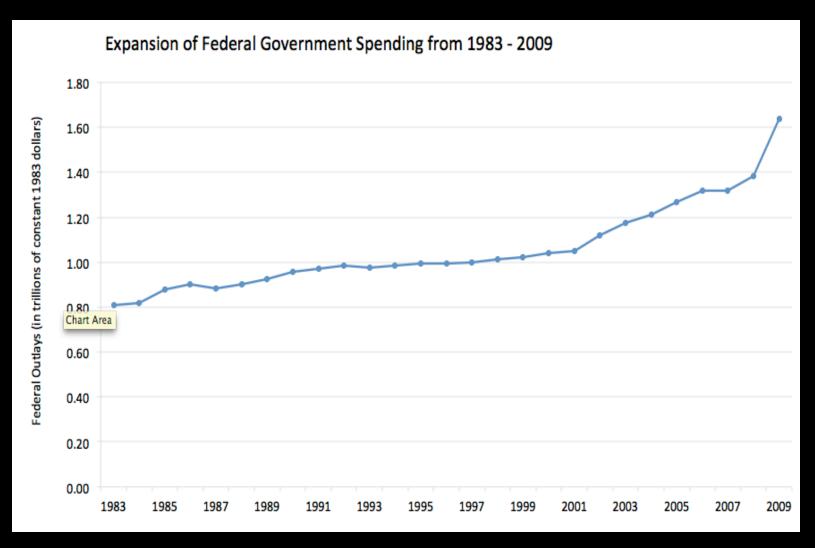
participates personally and substantially . . .

through . . . the rendering of advice, . . .

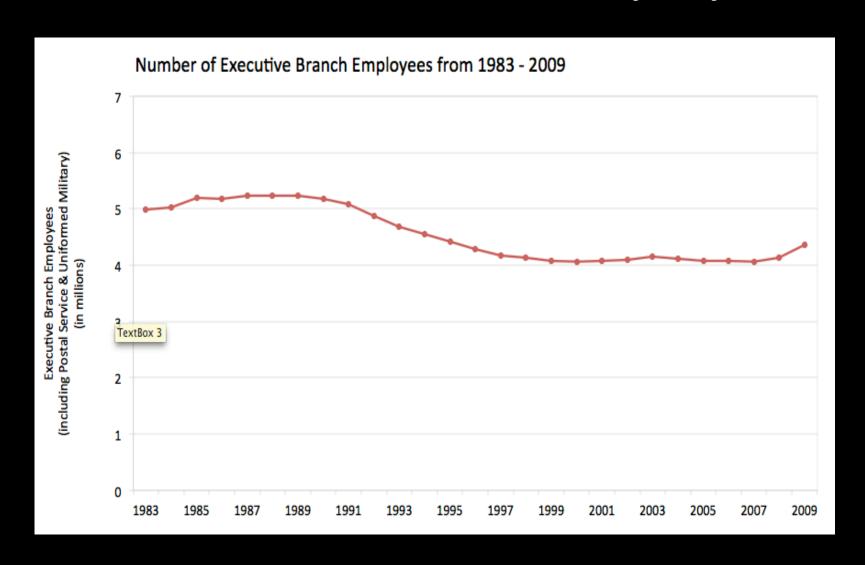
in a . . . particular matter in which, . . .
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he . . . has a financial interest"

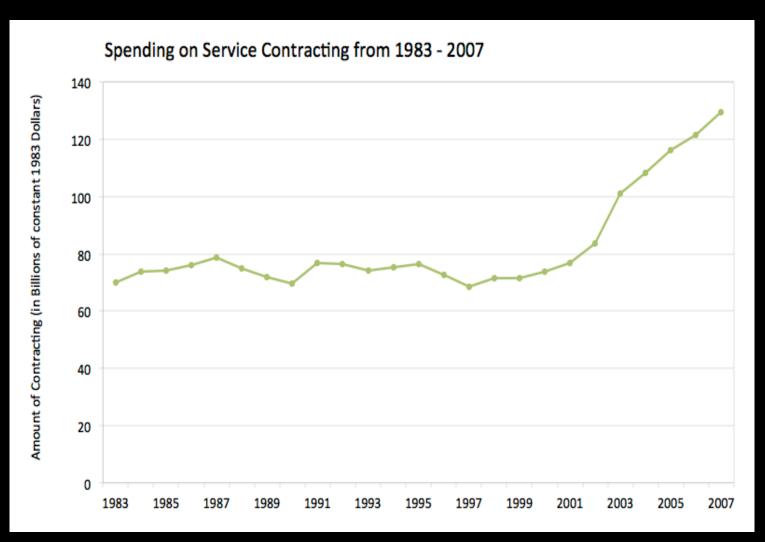
# Federal Government Spending



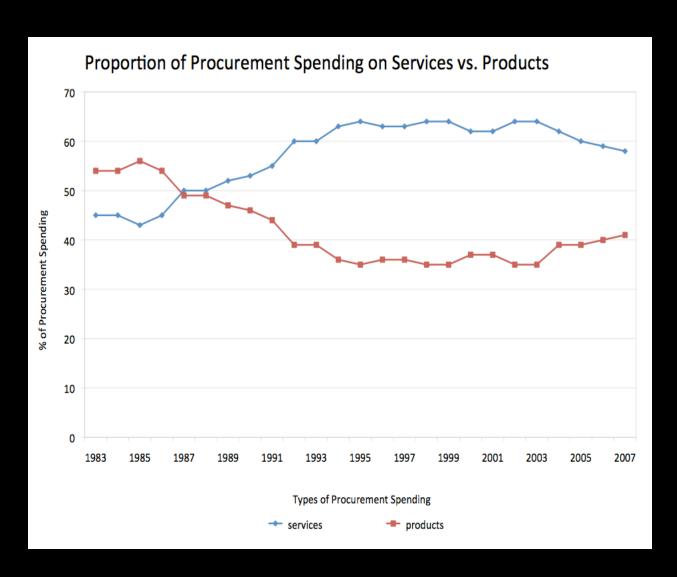
## Number of Federal Employees



# Spending on Service Contracting



## Spending on Services v. Products



# Ethics Restrictions on Government Employees

- financial influences
- use of government position
- outside activities
- post-government employment
- pre-government employment

## One Size Does Not Fit All

- Stricter Ethics Rules for Employees in Sensitive Positions
  - High-Level Officials
  - Procurement Officials
  - Bank Examiners
- Looser Rules for Temporary Employees

"Special Government Employees" or SGEs

# Principles Underlying Government Ethics Restrictions

- (1) Fiduciary nature of public office
- (2) Public's confidence in government
- (3) Congressional and executive branch control of federal resources
- (4) Devote adequate attention

# Few Ethics Restrictions on Government Contractor *Personnel*

 A few agencies have narrow regulations re: contractor employee Personal Conflicts of Interest ("PCI")

 Government-Wide Regulations re: Contractors' Organizational Conflicts of Interests ("OCI")

Contractors' Internal Ethics Codes

## **Exception: FDIC**

 Deems contractor personnel who are supervised by government managers to be government employees

- Comprehensive ethics regulations for its contractors' personnel
  - Financial influences
     (including interests of close family members)
  - Misuse of government resources (including information)
  - Outside activities
  - Post-employment

### **ACUS Recommended:**

Optional FAR clauses for contracts with high risk of:

- personal conflicts of interest (COIs) or
- misuse of certain non-public information.

#### **Contractors must:**

- train employees to recognize their own COIs
- require employees to report COIs internally
- **screen** conflicted employees from contract work
- disclose to government employee misconduct (& resulting discipline)

## Recent Development:

### **New FAR Clause on PCI**

Contractor personnel who perform

acquisition functions

closely associated with

inherently governmental functions

### **Articles**

#### Fiduciary Standards for Bailout Contractors:

What Treasury Got Right and Wrong in TARP,

95 Minn. L. Rev. 1614 (2011)

### Financial Conflicts In and Out of Government:

Ethics, Employees and Contractors,

62 Alab. L. Rev. 955 (2011)

What's next?

Suggestions?

Questions?